## **Housing Authority**

3400 N. Broadway • Boulder, Colorado 80304 • Tel: 303.441.3929 Fax: 720.564.2283

www.BoulderCountyHHS.org

Boulder County Department of Housing & Human Services
Housing Authority Board
Monthly Board Meeting Agenda
Tuesday, January 31, 2023 1:00 p.m. – 2:30 p.m.
Hybrid In-Person/Online via Zoom

#### **Agenda**

1.	Call to Order –	Boulder	County I	Housing A	Authority
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2.	Matters from Members of the Public - Housing Authority Topics	(1:00 - 1:05 p.m.)
	(Previously emailed to BCDHHS)	

3.	BCHA Executive Director Update - Norrie Boyd	(1:05 – 1:10 p.m.)
	Introduce Will Kugel, Deputy Director, (Finance and Operations)	

4.	BCHA Finance Updates - Julia Ozenberger, Kelly Stapleto	n (1:10 – 1:25 p.m.)
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a. November 2022 Year-to-date – KPIs and Income Statements

b. List of Contracts Executed

Highlights from 2022 and Upcoming Events
 Presenters: Amanda Guthrie, Kelly Gonzalez, Michelle Alexander, (1:25 – 2:10 p.m.)
 Molly Chiang, Lauren Cely, Domingo Garza

6. Matters from Members of the Housing Authority Board

(2:10 – 2:30 p.m.)

7. Meeting Adjourned – BCHA Board

(2:30 p.m.)

#### **Upcoming Meetings**

# Boulder County Housing Authority, February 28, 2023, 1:00 p.m. – 2:30 p.m. Hybrid In-Person/Online via Zoom

Current and past packets for the Boulder County Housing Authority Board, the Boulder County Human Services Board, and the Housing & Human Services Advisory Committee can be accessed at the links below:

Boulder County Housing Authority Board Packets

**Boulder County Human Services Board Packets** 

**Housing & Human Services Advisory Committee Packets** 

Any member of the Public may speak on any subject related to Boulder County Housing and Human Services. It is the policy of the Board to facilitate an orderly and respectful hearing where all points of view may be heard. Please keep comments to a maximum of 3 minutes. For more on addressing the Board, see the County's guide to public hearings: <a href="http://www.bouldercounty.org/doc/bocc/guidetopublichearings.pdf">http://www.bouldercounty.org/doc/bocc/guidetopublichearings.pdf</a>

It is the policy of BCDHHS to make programs, meetings, activities and services accessible to individuals with disabilities. In order to provide special services such as interpreters or provide special materials in special formats such as large print, Braille, or computer disks the county needs to be informed of the individual's special needs. If you need special assistance contact Julia Larsen, ADA Coordinator, or the Human Resources Division at 303-441-3508 at least 48 hours before the scheduled event.

La política de BCDHHS es hacer que los programas, juntas, actividades y servicios sean accesibles para gente discapacitada. Para poder ofrecer servicios especiales como interpretes o material en algún formato especial, como impresiones mas grandes, Braille, o disco de computadora, él condado requiere que le informen de las necesidades especiales de cada individuo. Si Ud. requiere atención especial, por favor comuníquese con Julia Yager, coordinadora del ADA o a la oficina de Recursos Humanos al 303-441-3508 cuando menos 48 horas antes del evento.



Hope for the future, help when you need it.

# **BCHA and LIHTC Partnerships**

**KPIs and Income Statements Year-to-Date November 30, 2022** 

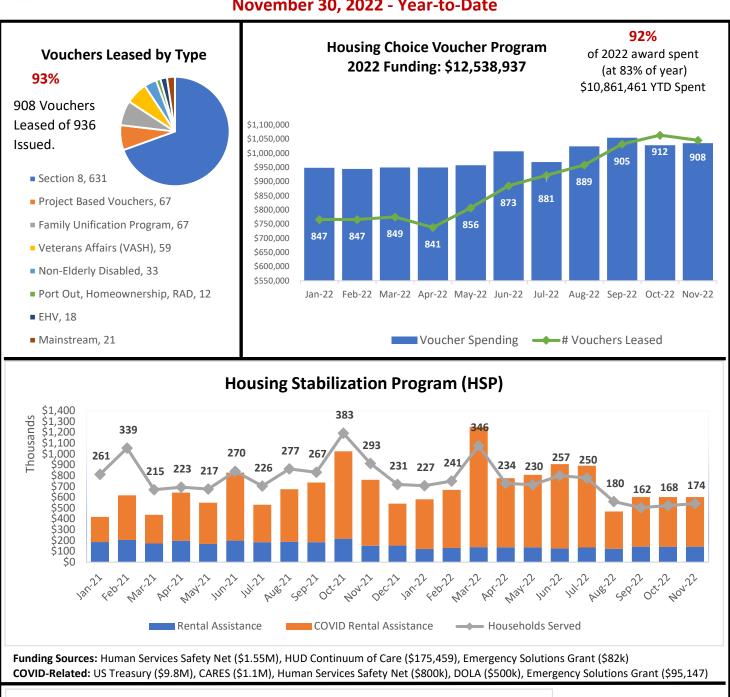


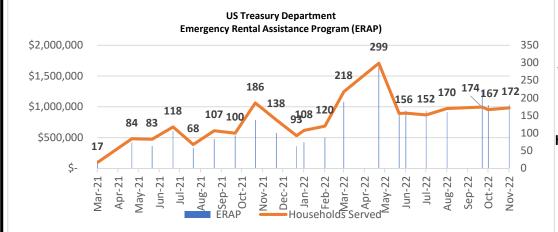




## **Boulder County Housing Authority Key Performance Indicators**

November 30, 2022 - Year-to-Date





**Total Payments to-date:** \$15,250,667

**Clients Served: 172** households in November

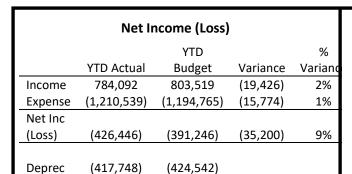
BC ERAP Website: https://www.bouldercounty.org/departments/housing-and-human-services/emergency-rental-assistance/

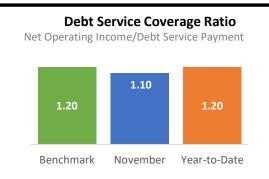


## Josephine Commons, LLC Key Performance Indicators



November 30, 2022 - Year-to-Date

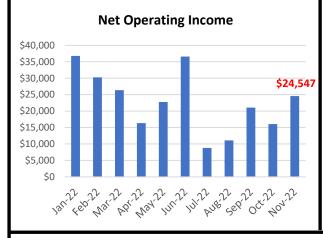


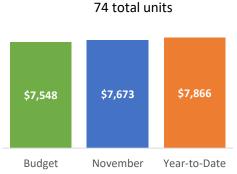




7.53

Unrestricted Cash/Current Liabilities





Per Unit /Per Annum

**Operating Expenses (PUPA)** 

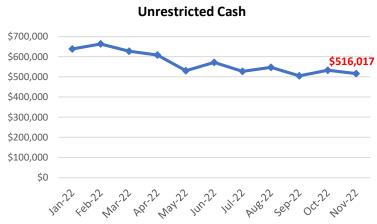
#### **Operating Reserves**

Operating Reserves \$296,384

Operating Expenses (Last 12 Months) \$573,729

6.2

# of Months
Annual Operating Expenses
Covered by Operating Reserve



#### **Excess Cash on Hand**

Unrestricted Cash \$516,017 Accounts Payable \$15,622

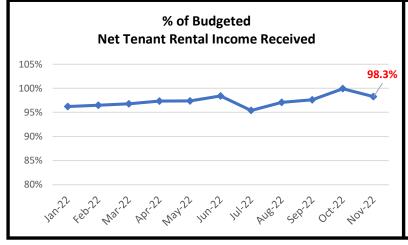
Excess Cash on Hand \$500,395

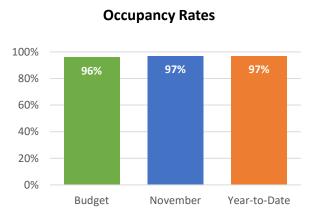
Excess Cash Ratio 33.03

#### Days Cash on Hand

Unrestricted Cash \$516,017

Operating Expenses (Last 12 Months) \$573,729



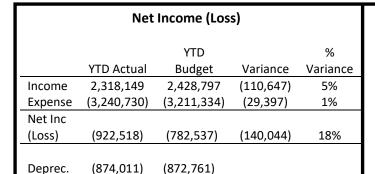


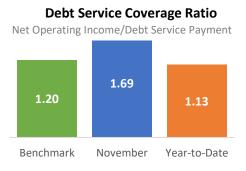


# Aspinwall, LLC Key Performance Indicators



#### November 30, 2022 - Year-to-Date

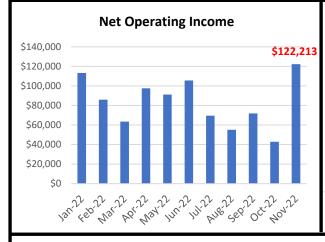


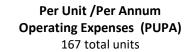


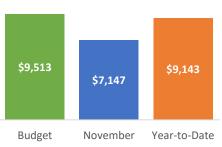
## Quick Ratio

2.74

Unrestricted
Cash/Current
Liabilities







#### **Operating Reserves**

Operating Reserves \$845,543

Operating Expenses (Last 12 Months) \$1,544,725

6.6

# of Months Annual Operating Expenses Covered by Operating Reserve



#### **Excess Cash Ratio**

Unrestricted Cash \$410,522 Accounts Payable \$45,636

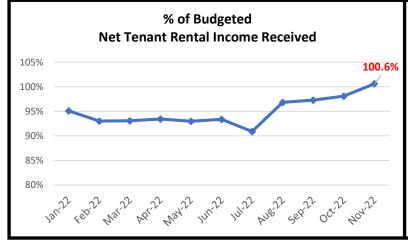
Excess Cash on Hand \$364,885

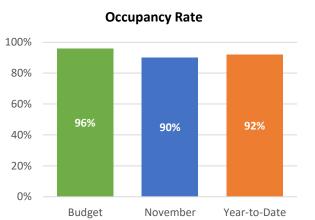
Excess Cash Ratio 9.0

#### **Days Cash on Hand**

Unrestricted Cash \$410,522

Operating Expenses (Last 12 Months) \$1,544,725







Income

Expense

Net Inc

(Loss)

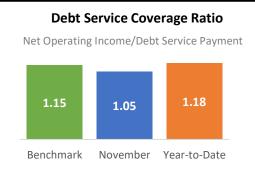
# **Kestrel I, LLC Key Performance Indicators**



## November 30, 2022 - Year-to-Date

#### Net Income (Loss) YTD % Budget YTD Actual Variance Variance 2,884,821 3,009,136 (124,315)4% (4,908,586)(5,801,073)892,487 15% (2,023,766)(2,791,937)768,171 28%

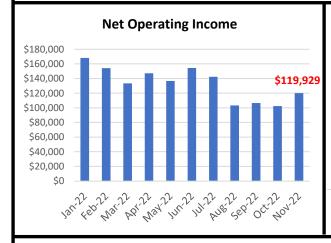
Deprec (2,225,371) (2,870,563)

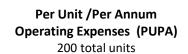


#### **Quick Ratio**

1.44

Unrestricted
Cash/Current
Liabilities







#### **Operating Reserves**

Operating Reserves \$783,304

Operating Expenses (Last 12 Months) \$1,569,298

6.0

# of Months
Annual Operating Expenses
Covered by Operating Reserve



#### **Excess Cash Ratio**

Unrestricted Cash \$360,605

Accounts Payable \$22,703

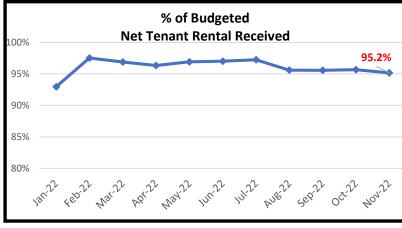
Excess Cash on Hand \$337,902

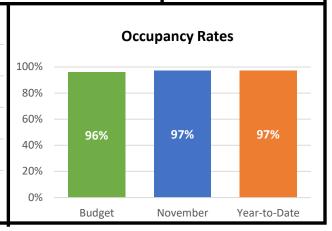
Excess Cash Ratio 15.88

#### **Days Cash on Hand**

Unrestricted Cash \$360,605

Operating Expenses (Last 12 Months) \$1,569,298



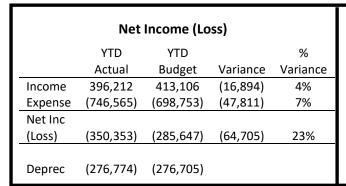


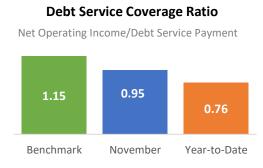


# **Tungsten Village, LLC Key Performance Indicators**

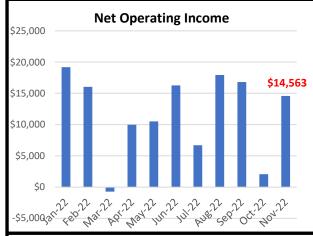


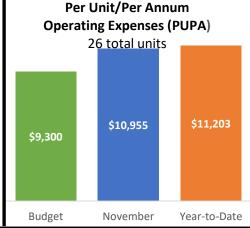
#### November 30, 2022 - Year-to-Date











# \$118,193 Operating Expenses (Last 12 Months) \$307,141 4.6 # of Months Annual Operating Expenses Covered by Operating Reserve

**Operating Reserves** 

**Operating Reserves** 



## Unrestricted Cash \$78,082 Accounts Payable \$169 Excess Cash on Hand \$77,913

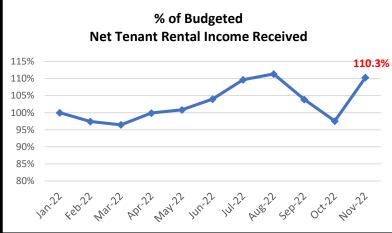
**Excess Cash Ratio** 

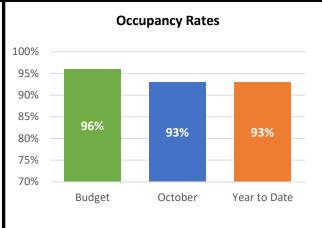
Excess Cash Ratio 463.04

#### Days Cash on Hand

Unrestricted Cash \$78,082

Operating Expenses (Last 12 Months) \$307,141





#### Boulder County Housing Authority - Operations Income Statement

For Year Ending December 31, 2022 (Year-to-date November 30, 2022)

																					Year-to-Da	nto			Year-to-Date		
		Jan-22		Feb-22		Mar-22	Ap	r-22	N	/lay-22	Jun-22		Jul-22	Aug-22		Sep-22		Oct-22	Nov-22	Year-to-Date	Prior Yea		Variance	%	Budget	Variance	%
OPERATING REVENUE																											
Tenant Rental Revenue	\$	202,942	\$	209,515	\$	213,315	\$ 2	16,107	\$	220,121	\$ 223,8	80   \$	\$ 227,015	\$ 218,1	34 \$	219,479	\$	221,145	\$ 226,539	\$ 2,398,242	\$ 2,183,6	85 \$	214,558	10%	\$ 2,720,349	\$ (322,107)	-12%
Rental Subsidies		139,758		142,005		142,703	1	42,908		142,583	140,4	88	140,918	131,4	22	192,788		138,362	133,755	1,587,693	1,754,4	187	(166,794)	-10%	1,736,024	(148,331)	-9%
Management Fee		51,909		78,789		26,067		52,318		52,392	52,4	03	52,431	52,2	30	52,225		23,074	(193,922)	299,917	559,5	29	(259,612)	-46%	664,026	(364,109)	-55%
Other Income/Transfer In		8,186		2,749		19,927		3,167		2,766	127,7	98	(2,218	12,4	30	5,663		7,157	2,123,923	2,311,597	87,2	237	2,224,360	2550%	411,348	1,900,249	462%
TOTAL OPERATING REVENUE	\$	402,795	\$	433,059	\$	402,012	\$ 4	14,500	\$	417,862	\$ 544,5	70   \$	\$ 418,146	\$ 414,3	17 \$	470,155	\$	389,738	\$ 2,290,295	\$ 6,597,449	\$ 4,584,9	37 \$	2,012,512	44%	\$ 5,531,747	\$ 1,065,702	19%
OPERATING EXPENSES																											
ADMINISTRATIVE EXPENSES																											
Administrative Salaries & Benefits	Ś	109,097	١,	111,161	ς.	155,549	\$ 1	22,043	Ś	127,917	\$ 129,5	50 6	\$ 150,462	\$ 157,8	12 5	144,402	4	146,871	\$ 142,732	\$ 1,497,596	\$ 1,055,5	12 5	442,084	42%	\$ 1,379,555	\$ 118,041	9%
Administrative Expenses	*	44.702	ľ	49,303	*	97.432		58.487	~	54.842	51.5		55.523	108.8		472,950	*	184.781	142,213	1.320.626	690.3		630,322	91%	1,008,940	311,685	31%
TOTAL ADMINISTRATIVE EXPENSES	Ś	153,799	Ś	160,464	Ś	252,980	\$ 1	80,530	Ś	182,759	\$ 181,0	88 9	\$ 205,986	\$ 266,6	6 S	617,353	Ś	331,653	\$ 284,945	\$ 2,818,221	\$ 1,745,8	316 S	1,072,406	61%	\$ 2,388,495	· · · · · ·	18%
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UTILITIES	\$	8,252	\$	51,664	\$	28,303	\$	41,422	\$	40,223	\$ 30,5	14 \$	\$ 32,570	\$ 66,7	32 \$	44,246	\$	60,458	\$ 29,909	\$ 434,343	\$ 435,5	51 \$	(1,207)	0%	\$ 430,543	\$ 3,800	1%
MAINTENANCE EXPENSES																											
Maintenance Salaries & Benefits	\$	100,260	١	106.164	۵	102,494	ė	99,881	ć	102,856	\$ 99.4	74 .	\$ 105,628	\$ 106,8	, ,	113,833	٥	108,203	\$ 109,256	\$ 1.154.886	\$ 948,2	ء ا دور	206,594	22%	\$ 1,324,194	\$ (169,308)	-13%
Maintenance Supplies	٦	12.547	'	10.051	٦	14,573	l .	12.497	ب	17.410	10,1		13.519	20,4		17.880	٦	20,569	20.043	169,612	155.0		14.563	9%	165.853	3.759	2%
Maintenance Contracts		20.938		45,647		109.649	l	75.354		104.997	10,1		49,274	144.2		84.370		79,638	61.475	785,772	805.7		(19,951)	-2%	776.907	8.865	1%
TOTAL MAINTENANCE EXPENSES	Ś	133,745	5	161,862	ς.	226,716		87,732	Ś	225,263	\$ 119,7	_	\$ 168,421	\$ 271,5		216,082	\$	208,410	- , .	\$ 2,110,270	\$ 1,909,0		201,206	11%	\$ 2,266,954	-,	-7%
TOTAL MAINTENANCE EXITERSES	ľ	100,7 10	ľ	101,002	ľ	220,720	, .	.07,752	~	223,203	Ų 115,.	,	, 100,121	2,1,3	, ,	210,002	ľ	200,110	230,771	2,110,270	1,505,0		201,200	11,0	2,200,33	(130,001)	1,,,,
TOTAL OPERATING EXPENSES	\$	295,796	\$	373,990	\$	507,999	\$ 4	109,684	\$	448,244	\$ 331,3	37 \$	\$ 406,977	\$ 604,9	78 \$	877,682	\$	600,521	\$ 505,628	\$ 5,362,835	\$ 4,090,4	30 \$	1,272,405	31%	\$ 5,085,992	\$ 276,843	5%
																								0%			
NET OPERATING INCOME	\$	106,999	\$	59,069	\$	(105,987)	\$	4,816	\$	(30,382)	\$ 213,2	33 5	\$ 11,169	\$ (190,6	51) \$	(407,526)	\$	(210,783)	\$ 1,784,667	\$ 1,234,614	\$ 494,5	07 \$	740,107	150%	\$ 445,755	\$ 788,859	177%
NON-OPERATING INCOME (EXPENSES)																											
Depreciation Expense	\$	(69,824)	\$	(5,650)	\$	(134,996)		(71,587)	\$	(71,587)	\$ (71,5		\$ (71,931			(71,740)	\$	(148,168)	\$ (97,880)	\$ (886,689)		796) \$		15%	\$ (822,624		8%
Interest Expense		(9,707)		(42,599)		(42,492)	(	(42,390)		(42,288)	(42,1	89)	(71,642	(36,6	58)	(47,194)	)	(41,778)	(41,681)	(460,628)	(435,6	1	(25,011)	6%	(490,793	30,166	-6%
Non-Routine		-		-		-		-		-			-	-		(64,530)	1	(17,041)	-	81,571	80,0		1,502	2%	-	81,571	0%
Other Income/Expense	<u>.                                    </u>	-	L.	-	<u> </u>	-		-		-			-	-	1.	-	1	-	-	-	88,0		(88,058)	-100%	-	-	0%
TOTAL NON-OPERATING INCOME (EXPENSES	\$	(79,531)	\$	(48,249)	\$	(177,488)	\$ (1	13,977)	\$	(113,875)	\$ (113,7	76) \$	\$ (143,573	\$ (108,4	)7)  \$	(183,464)	\$	(206,987)	\$ (139,561)	\$ (1,265,746)	\$ (1,039,2	(84)	(226,461)	22%	\$ (1,313,417	\$ 47,672	-4%
NET INCOME (LOSS)	_	27.468	_	10.820	^	(283.475)	¢ /1	.09.160)	^	(144.257)	ć 00 i	57 5	\$ (132.404	\$ (299,0	-01 6	(590.991)		(417.770)	\$ 1.645.106	\$ (31.131)	\$ (544.7		513.646	-94%	\$ (867.663	\$ 836.531	-96%
NET INCUIVE (LUSS)	\$	27,468	) >	10,820	\$	(283,475)	<b>&gt;</b> (1	109,160)	Þ	(144,257)	\$ 99, <sup>4</sup>	5/ ;	(132,404	> (299,0	)   Jec	(590,991)	) <b>&gt;</b>	(417,770)	\$ 1,645,106	\$ (31,131)	\$ (544,	77) \$	513,646	-94%	\$ (867,663	3 836,531	-96%

# Josephine Commons, LLC Income Statement For the Year Ending December 31, 2022 (Year-to-date Nov 30, 2022)

																				Year-To-Date				Ye	ear-To-Date		
		Jan-22		Feb-22	Mar-22	Ар	r-22	May-22	Ju	ın-22	Jul-22		Aug-2022	Sep-2	2022	Oct	t-2022   f	Nov-2022	Year-to-Date	Prior Year	Varia	ance	%		Budget	Variance	%
OPERATING INCOME																											
Tenant Rental Income	\$	47,885	\$	47,680 \$	47,694	\$	47,723	\$ 47,394	\$	46,922	\$ 47,17	0 \$	46,751	\$ 4	47,681	\$	48,195 \$	48,394	\$ 523,489	\$ 532,070	\$	(8,581)	-1.6%	\$	547,574	(24,085	-4.4%
Subsidies		24,536		24,741	24,727		24,703	25,049		25,521	25,27	3	26,655	2	26,562		26,473	25,849	280,089	246,252		33,837	13.7%		287,483	(7,394	-2.6%
Vacancy Loss		(2,152)		(1,960)	(1,729)		(1,315)	(1,315)		(558)	(2,76	0)	(2,499)		(2,955)		(1,687)	(2,465)	(21,395)	(35,446)	:	14,051	-39.6%		(33,402)	12,007	-35.9%
Other Revenue		165		84	78		164	4		109	19	4	182		158		686	86	1,909	2,933		(1,024)	-34.9%		1,864	46	2.5%
TOTAL OPERATING INCOME	\$	70,434	\$	70,545 \$	70,770	\$	71,275	\$ 71,132	\$	71,994	\$ 69,87	7 \$	71,089	\$ 7	71,446	\$	73,667 \$	71,864	\$ 784,092	\$ 745,809	\$	38,283	5.1%	\$	803,519	(19,426	-2.4%
OPERATING EXPENSES																											
ADMINISTRATIVE EXPENSES																											
Administrative Salaries & Benefits	\$	7,463	\$	7,549 \$	7,097	\$	7,195	\$ 7,065	\$	7,074	\$ 7,14	1 \$	7,279	\$	9,914	\$	10,003 \$	9,791	\$ 87,571	\$ 56,750	\$	30,821	54.3%	\$	139,699	(52,128	-37.3%
Administrative Expenses		7,901		8,805	8,754		9,021	9,025		9,025	9,03	4	9,239		9,184		10,177	9,229	99,395	93,185		6,210	6.7%		90,387	9,007	10.0%
TOTAL ADMINISTRATIVE EXPENSES	\$	15,365	\$	16,354 \$	15,851	\$	16,217	\$ 16,090	\$	16,099	\$ 16,17	4 \$	16,518	\$ 1	19,097	\$	20,181 \$	19,020	\$ 186,966	\$ 149,936	\$	37,030	24.7%	\$	230,087 \$	(43,120	-18.7%
UTILITIES	\$	8,689	\$	8,932 \$	7,906	\$	3,376	\$ 7,616	\$	5,734	\$ 6,59	8 \$	9,115	\$	7,667	\$	7,834 \$	8,472	\$ 81,939	\$ 76,250	\$	5,689	7.5%	\$	46,255	35,684	77.1%
MAINTENANCE EXPENSES																											
Maintenance Salaries & Benefits	\$	7,291	\$	9,247 \$	9,567	\$	9,157	\$ 10,815	\$	10,496	\$ 12,83	7   \$	13,730	\$ 1	13,522	\$	12,957 \$	12,941	\$ 122,541	\$ 82,510	\$ .	40,032	48.5%	\$	128,585	(6,043	-4.7%
Maintenance Supplies		797		-	2,943		5,435	511		810	1,76	5	3,018		2,027		1,783	1,071	20,158	24,471		(4,313)	-17.6%		19,193	965	5.0%
Maintenance Contract		1,522		5,782	8,133		20,754	13,350		2,303	23,72	4	17,646		8,067		14,858	5,813	121,953	99,792		22,161	22.2%		87,915	34,037	38.7%
TOTAL MAINTENANCE EXPENSES	\$	9,610	\$	15,029 \$	20,643	\$	35,346	\$ 24,676	\$	13,608	\$ 38,30	6 \$	34,394	\$ 2	23,616	\$	29,598 \$	19,825	\$ 264,652	\$ 206,773	\$	57,879	28.0%	\$	235,693	28,959	12.3%
TOTAL OPERATING EXPENSES	\$	33,663	\$	40,316 \$	44,400	\$	54,938	\$ 48,382	\$	35,441	\$ 61,07	9 \$	60,027	\$ 5	50,381	\$	57,613 \$	47,317	\$ 533,557	\$ 432,958	\$ 1	00,599	23.2%	\$	512,034	21,522	4.2%
NET OPERATING INCOME	\$	36,770	\$	30,229 \$	26,370	\$	16,337	\$ 22,750	\$	36,553	\$ 8,79	8 \$	11,061	\$ 2	21,065	\$	16,055 \$	24,547	\$ 250,536	\$ 312,851	\$ (	62,316)	-20%	\$	291,484	(40,949	-14%
NON-OPERATING REVENUES (EXPENSES)																		T									
Depreciation Depreciation	ς .	(38,594)	ς .	(38,594) \$	(38,594)	ς .	(39,199)	\$ (39,199)	Ś	(39,199)	\$ (39,19	9) ¢	(39,199)	\$ 13	35,324)	\$	(35,324) \$	(35,324)	\$ (417,748)	\$ (424,929)	s	7,181	-1.7%	ج	(424,542)	6,794	-1.6%
Amortization Expense		(943.77)		(943.77)	(943.77)		(943.77)	(943.77)		(943.77)	(943.7		(943.77)	· ·	943.77)	7	(943.77)	(943.77)	(10,381.47)	(10,381.47)	· ·	-	0.0%	1 1 -	(10,381.25)	(0.22	
Interest Expense - Hard Debt		(16,254)		(16,237)	(16,220)		(16,203)	(16,186)		(16,168)	(16,15		(16,133)	-	16,116)		(16,098)	(16,080)	(177,847)	(180,120)		2,273	-1.3%		(185,196)	7,348	
Interest Expense - Soft Debt		(6,287)		(6,287)	(6,287)		(6,287)	(6,287)		(6,287)	(6,28		(6,287)		(6,287)		(6,287)	(6,287)	(69,154)	(66,380)		(2,774)			(62,612)	(6,543	
Asset Management Fee		-		-	-		-	-		-	-	1	-		-		-	-	-	-		-	0.0%		-	-	0.0%
Incentive Management Fee		-		-	-		-	-		-	-		-		-		-	-	-	_		-	0.0%		-	_	0.0%
Extraordinary Maintenance		-		-	(6,250)		-	(15,677)		(828)	-		22,755		-		(1,850)	-	(1,850)	-		(1,850)	0.0%		-	(1,850	
TOTAL NON-OPERATING REVENUES (EXP)	\$	(62,079)	\$	(62,062) \$	(68,295)		(62,633)	\$ (78,293)	\$	(63,426)	\$ (62,58	1) \$	(39,809)	\$ (5	58,670)	\$	(60,502) \$	(58,634)	\$ (676,982)	\$ (681,811)	-	4,829	-0.7%	\$	(682,731)	5,749	+
NET INCOME (LOSS)	\$	(25,309)	\$	(31,833) \$	(41,925)	\$	(46,296)	\$ (55,542)	\$	(26,873)	\$ (53,78	2) \$	(28,747)	\$ (3	37,605)	\$	(44,448) \$	(34,087)	\$ (426,446)	\$ (368,960)	\$ (	57,486)	15.6%	\$	(391,246)	(35,200	9.0%

Aspinwall, LLC Income Statement
For the Year Ending December 31, 2022 (Year-to-date Nov 30, 2022)

	П																		Year-to-	Date			Year-to-Date		
		Jan-22		Feb-22	- 1	Mar-22	Apr-22		May-22	Jun-	22	Jul-22	Aug-22		Sep-22	Oct-22	Nov-22	Year-to-Date	Prior Ye	ear	Variance	%	Budget	Variance	%
OPERATING INCOME																									
Tenant Rental Income	\$	120,051	\$	122,041	\$	122,400	\$ 125,142	\$	127,545	\$ 12	3,527	\$ 120,090	\$ 122,6	30   \$	126,171	\$ 126,476	\$ 125,45	4 \$ 1,361,528	\$ 1,335	,202	\$ 26,326	2.0%	\$ 1,430,325	\$ (68,7	97) -4.8
Subsidies		97,323		95,054		95,674	92,932		91,528	9	6,252	100,325	112,2	29	110,231	110,841	112,84	8 1,115,237	1,024	,148	91,089	8.9%	1,116,730	(1,4	
Vacancy Loss		(9,220)	)	(13,468)		(14,338)	(13,534	)	(15,535)	(1	5,399)	(21,410			(23,491)	(22,569)	(18,02		(130	,178)	(59,725)	45.9%	(139,018)	(50,8	
Other Revenue		1,093		494		3,825	1,077		587		4,121	6,787	3,7	74	6,778	1,358	1,39	_	37	,587	(6,299)	-16.8%	20,760	10,5	_
TOTAL OPERATING INCOME	\$	209,247	\$	204,121	\$	207,561	\$ 205,617	\$	204,125	\$ 20	8,501	\$ 205,792	\$ 215,7	21   \$	219,690	\$ 216,106	\$ 221,66	9 \$ 2,318,149	\$ 2,266	,759	\$ 51,390	2.3%	\$ 2,428,797	\$ (110,6	17) -4.6
OPERATING EXPENSES																									
ADMINISTRATIVE EXPENSES																									
Administrative Salaries & Benefits	\$	7,338	\$	7,778	\$	6,104	\$ 5,914	\$	5,337	\$	3,623	\$ 3,769	\$ 4,6	70 \$	10,678	\$ 10,995	\$ 10,58	4 \$ 76,790	\$ 67	,216	\$ 9,574	14.2%	\$ 332,301	\$ (255,5	L1) -76.9
Administrative Expenses		22,481		24,577		25,742	23,939		15,970	2	4,562	23,610	21,40	)4	23,365	23,583	31,81	7 261,050	259	,009	2,042	0.8%	265,764	(4,7	13) -1.8
TOTAL ADMINISTRATIVE EXPENSES	\$	29,819	\$	32,355	\$	31,847	\$ 29,854	\$	21,307	\$ 2	8,185	\$ 27,379	\$ 26,0	74 \$	34,043	\$ 34,578	\$ 42,40	1 \$ 337,840	\$ 326	,224	\$ 11,616	3.6%	\$ 598,064	\$ (260,2	24) -43.5
UTILITIES	\$	17,079	\$	47,925	\$	21,306	\$ 33,692	\$	28,044	\$ 2	3,056	\$ 43,253	\$ 43,8	57 \$	37,190	\$ 37,077	\$ 18,23	7 \$ 350,716	\$ 359	,550	\$ (8,834)	-2.5%	\$ 231,362	\$ 119,3	54 51.6
MAINTENANCE EXPENSES																									
Maintenance Salaries & Benefits	\$	17,658	\$	22,670	\$	24,898	\$ 23,452	\$	25,230	\$ 2	6,227	\$ 29,843	\$ 30,9	50 \$	30,676	\$ 29,763	\$ 29,09	1 \$ 290,458	\$ 208	,665	\$ 81,793	39.2%	\$ 311,852	\$ (21,3	-6.9
Maintenance Supplies		10,224		5,460		12,735	8,455		7,560		7,163	10,276	9,30	08	6,366	8,807	3,49	1 89,844	70	,581	19,263	27.3%	49,156	40,6	38 82.8
Maintenance Contract		21,111		9,754		53,292	12,615		30,869	1	8,362	25,549	50,4	57	39,497	63,051	6,23	6 330,793	309	,698	21,096	6.8%	265,818	64,9	76 24.4
TOTAL MAINTENANCE EXPENSES	\$	48,993	\$	37,884	\$	90,926	\$ 44,521	\$	63,659	\$ 5	1,752	\$ 65,668	\$ 90,7	15 \$	76,539	\$ 101,622	\$ 38,81	8 \$ 711,095	\$ 588	,944	\$ 122,151	20.7%	\$ 626,825	\$ 84,2	70 13.4
TOTAL OPERATING EXPENSES	\$	95,891	\$	118,164	\$	144,079	\$ 108,067	\$	113,010	\$ 10	2,993	\$ 136,300	\$ 160,64	16 \$	147,771	\$ 173,277	\$ 99,45	6 \$ 1,399,652	\$ 1,274	,718	\$ 124,934	9.8%	\$ 1,456,252	\$ (56,5	99) -3.9
NET OPERATING INCOME	\$	113,356	\$	85,957	\$	63,483	\$ 97,55	0 \$	91,115	\$ 10	05,508	\$ 69,49	2 \$ 55,0	75 \$	71,919	\$ 42,830	\$ 122,2	\$ 918,497	\$ 99	2,040	\$ (73,543)	-7.4%	\$ 972,545	\$ (54,0	18) -5.6
NON-OPERATING REVENUES (EXPENSES)																									
Depreciation	s	(79,402)	s	(79,402)	Ś	(79,402)	\$ (79,402	) s	(79,402)	\$ (7	9,402)	\$ (79,402	\$ (79,4)	)2) s	(79,402)	\$ (79,402)	\$ (79,99	5) \$ (874,011)	\$ (871	,357)	\$ (2,655)	0.3%	\$ (872,761)	\$ (1,2	50) 0.1
Amortization Expense	1	(2,157)	61	(2,157)	l .	(2,157)	(2,157	' I '	(2,157)		2,157)	(2,157	(2,1	' I '	(2,157)	(2,157)	(2,15	, , , ,	1 ' '	,727)	- (,,,	0.0%	(23,727)		(0) 0.0
Interest Expense - Hard Debt		(48,382)	6	(42,871)		(41,427)	(45,388	j	(45,301)	(4	3,868)	(43,778	(45,0	28)	(44,939)	(46,184)	(42,10		(500	,769)	11,502	-2.3%	(501,642)	12,3	75 -2.5
Interest Expense - Soft Debt		(33,163)	)	(33,163)		(33,163)	(33,163	)	(33,163)	(3	3,163)	(33,163	(33,10	53)	(33,163)	(33,163)	(33,16	3) (364,791)	(355	,592)	(9,199)	2.6%	(356,952)	(7,8	39) 2.2
Asset Management Fee		-		-		-	-		-		-	-	-		-	-	-	-		-	-	0.0%	-	-	0.0
Incentive Management Fee		-		-		-	-		-		-	-	-		-	-	-	-		-	-	0.0%	-	-	0.0
Extraordinary Maintenance		(985)	)	(135)		-	-		-	(	2,494)	(19,248	-		-	(6,703)	(17,60	3) (47,167)	(39	,812)	(7,355)	18.5%	-	(47,1	
Damage Mitigation		-		-		-	-		-	(	3,173)	-	-		-	(38,943)	-	(42,115)		-	(42,115)	0.0%	-	(42,1	1
Transfers-in from Primary		-		-		-	-		-		-	-	-		-	-	-	-		-	-	0.0%	-	-	0.0
Gain or Loss on disposition of prop	·	-		-		-	-		-		-	-	-		-	-	-	-		-	-	0.0%	-	-	0.0
TOTAL NON-OPERATING REVENUES (EXP)	\$	(164,088)	) \$	(157,728)	\$	(156,148)	\$ (160,109	) \$	(160,022)	\$ (16	4,255)	\$ (177,747	\$ (159,7	19) \$	(159,660)	\$ (206,551)	\$ (175,02	1) \$ (1,841,078)	\$ (1,791	,256)	\$ (49,822)	2.8%	\$ (1,755,082)	\$ (85,9	96) 4.9
NET INCOME (LOSS)	\$	(50,731)	) \$	(71,771)	\$	(92,665)	\$ (62,559	) \$	(68,908)	\$ (5	8,747)	\$ (108,255	) \$ (104,6	74) \$	(87,742)	\$ (163,721)	\$ (52,80	7) \$ (922,581)	\$ (799	,216)	\$ (123,365)	15.4%	\$ (782,537)	\$ (140,0	14) 17.9

Kestrel I, LLC
Income Statement
For the Year Ending December 31, 2022 (Year-to-date Nov 30, 2022)

																				Υe	ear-To-Date				Year-To-Date		
	Jan-22		Feb-22	Mar-22		Apr-22	M	lay-22	Jun-22	J	Jul-22	Aug	g-22	Sep-22		Oct-22	No	ov-22	Year-to-Date		Prior Year		Variance	%	Budget	Variance	%
OPERATING INCOME																											
Tenant Rental Income	\$ 187,446	\$	185,483	\$ 185,2	21   \$	186,362	\$	185,623	\$ 183,568	\$	186,347	\$ 1	88,818 \$	187,596	\$	188,046	\$	185,865	\$ 2,050,375	\$	2,071,891	\$	(21,516)	-1.0%	\$ 2,163,886	\$ (113,51	1) -5.2%
Subsidies	78,832		81,068	81,2	94	80,249		81,043	83,360		81,943		79,472	80,719		80,319		83,480	891,779		823,975		67,804	8.2%	945,064	(53,28	5) -5.6%
Vacancy Loss	(14,067)	)	(1,940)	(3,6	34)	(5,298)		(3,711)	(3,741)		(4,482)		(8,931)	(9,068)	)	(8,778)		(11,151)	(74,801)		(93,524	)	18,723	-20.0%	(124,358)	49,55	7 -39.9%
Other Revenue	867		975	2,1	74	1,385		672	1,480		836		1,361	2,213		1,801		3,703	17,468		32,240		(14,772)	-45.8%	24,544	(7,07	6) -28.8%
TOTAL OPERATING INCOME	\$ 253,078	\$	265,586	\$ 265,0	55 \$	262,698	\$	263,627	\$ 264,667	\$	264,644	\$ 2	60,720 \$	261,460	\$	261,388	\$	261,897	\$ 2,884,821	\$	2,834,582	\$	50,239	1.8%	\$ 3,009,136	\$ (124,31	5) -4.1%
OPERATING EXPENSES																											
ADMINISTRATIVE EXPENSES																											
Administrative Salaries & Benefits	\$ 16,954	\$	18,274	\$ 19,0	78   \$	17,994	\$	18,967	\$ 18,034	\$	19,088	\$	20,255	27,586	\$	27,377	\$	26,725	\$ 230,331	\$	141,914	\$	88,417	62.3%	\$ 378,412	\$ (148,08	1) -39.1%
Administrative Expenses	24,415		25,587	30,6		27,672		41,745	27,868		28,068	l -	27,231	24,447		27,081		27,453	312,258		325,304		(13,046)	-4.0%	315,930	(3,67	-
TOTAL ADMINISTRATIVE EXPENSES	\$ 41,369	+	43,861	\$ 49,7		45,666	\$	60,712	\$ 45,901	\$	47,156	<b>-</b>	47,486 \$	52,033	\$	54,458	\$	54,178		\$	467,217	\$	75,371	16.1%	\$ 694,342	\$ (151,75	
UTILITIES	\$ (90)	) \$	28,929	\$ 30,8	64 \$	27,118	\$	24,155	\$ 25,065	\$	29,553	\$	34,517	33,487	\$	29,470	\$	23,520	\$ 286,588	\$	316,967	\$	(30,379)	-9.6%	\$ 269,458	\$ 17,13	0 6.4%
MAINTENANCE EXPENSES																											
Maintenance Salaries & Benefits	\$ 24,953	\$	30,620	\$ 30,6	58 \$	29,833	\$	30,639	\$ 30,657	\$	33,694	\$	36,805	36,840	\$	36,735	\$	36,410	\$ 357,844	\$	261,025	\$	96,820	37.1%	\$ 350,630	\$ 7,21	5 2.1%
Maint Supplies	5,078		2,330	3,9	41	2,327		1,034	2,240		2,925		5,101	14,537		16,813		6,275	62,600		45,859		16,741	36.5%	39,621	22,97	9 58.0%
Maintenance Contract	13,722		5,758	16,5	06	10,577		10,525	6,490		8,911		33,598	18,131		21,544		21,587	167,348		207,296		(39,948)	-19.3%	218,657	(51,31	0) -23.5%
TOTAL MAINTENANCE EXPENSES	\$ 43,753	\$	38,707	\$ 51,1	05 \$	42,737	\$	42,198	\$ 39,387	\$	45,530	\$	75,504 \$	69,508	\$	75,092	\$	64,271	\$ 587,792	\$	514,179	\$	73,613	14.3%	\$ 608,908	\$ (21,11	6) -3.5%
TOTAL OPERATING EXPENSES	\$ 85,032	\$	111,497	\$ 131,7	37 \$	115,521	\$	127,065	\$ 110,354	\$	122,239	\$ 1	57,506 \$	155,028	\$	159,020	\$	141,968	\$ 1,416,968	\$	1,298,364	\$	118,605	9.1%	\$ 1,572,708	\$ (155,73	9) -9.9%
NET OPERATING INCOME	\$ 168,046	\$	154,089	\$ 133,3	18 \$	147,177	\$	136,561	\$ 154,314	\$	142,406	\$ 1	03,213 \$	106,432	\$	102,368	\$	119,929	\$ 1,467,852	\$	1,536,218	\$	(68,366)	-4.5%	\$ 1,436,428	\$ 31,42	4 2.2%
NON-OPERATING REVENUES (EXPENSES)																											
Depreciation	\$ (268,305)	) \$	(268,305)	\$ (268,3	05) \$	(183,480)	\$	(181,331)	\$ (181,331)	\$	(179,397)	\$ (1	75,637) \$	(175,637)	) \$	(175,637)	\$ (	168,008)	\$ (2,225,371)	\$	(2,951,350	) \$	725,980	-24.6%	\$ (2,970,563)	\$ 745,19	2 -25.1%
Amortization Expense	(5,459)	)	(5,459)	(5,4	59)	(5,459)		(5,459)	(5,459)		(5,459)		(5,459)	(5,459)	)	(5,459)		(5,459)	(60,054)		(60,054	)	-	0.0%	(60,054)	(	0.0%
Interest Expense - Hard Debt	(80,134)	)	(80,040)	(79,9	46)	(79,851)		(79,756)	(79,660)		(79,565)	(	79,469)	(79,372)	)	(79,276)		(79,179)	(876,247)		(888,610	)	12,363	-1.4%	(924,517)	48,27	0 -5.2%
Interest Expense - Soft Debt	(24,576)	)	(24,576)	(24,5	76)	(24,576)		(24,576)	(24,576)		(24,576)	(	24,576)	(24,576)	)	(24,576)		(24,576)	(270,341)		(262,469	)	(7,872)	3.0%	(273,231)	2,89	0 -1.1%
Asset Management Fee	-		-	-		-		-	-		-		-	-		-		-	-		-		-	0.0%		-	0.0%
Incentive Management Fee	-		-	-		-		-	-		-		-	-		-		-	-		-		-	0.0%		-	0.0%
Extraordinary Maintenance	(112)	)	-	(15,4	93)	-		-	-		(4,791)	(	34,000)	(5,209)	)	-		-	(59,605)		(27,742	)	(31,863)	114.9%		(59,60	5) 0.0%
Insurance Recovery Proceeds	-		-	-		-		-	-		-		-	-		-		-	-		-		-	0.0%		-	0.0%
Other Non-Operating Revenue	-		-	-		-		-	-		-		-	-		-		-	-	╎└	-		-	0.0%	-	-	0.0%
TOTAL NON-OPERATING REVENUES (EXPENSES)	\$ (378,587)	) \$	(378,380)	\$ (393,7	79) \$	(293,367)	\$	(291,123)	\$ (291,027)	\$	(293,788)	\$ (3	19,141) \$	(290,254)	) \$	(284,948)	\$ (	277,223)	\$ (3,491,618)	\$	(4,190,225	) \$	698,607	-16.7%	\$ (4,228,365)	\$ 736,74	7 -17.4%
NET INCOME (LOSS)	\$ (210,541)	) \$	(224,292)	\$ (260,4	61) \$	(146,189)	\$	(154,561)	\$ (136,714)	\$	(151,383)	\$ (2	15,928) \$	(183,822)	) \$	(182,580)	\$ (	157,294)	\$ (2,023,766)	\$	(2,654,007)	) \$	630,241	-23.7%	\$ (2,791,937)	\$ 768,17	1 -27.5%

Tungsten Village, LLC Income Statement For the Year Ending November 30, 2022 (Year-to-date Nov 30, 2022)

																								Υe	ar-To-Date				Ye	ar-To-Date		
		Jan-22		Feb-22	1	Mar-22	A	pr-22	м	ay-22	Jun-	-22	Jul	l-22	Αι	ug-22	s	ep-22		Oct-22	Nov-22	-   -	Year-to-Date		rior Year	Va	ariance	%		Budget	Variance	%
OPERATING INCOME																						$\top$										
Tenant Rental Income	\$	19,118	\$	19,232	\$	20,448	\$	20,402	\$	19,565	\$ 2	20,054	\$	17,721	\$	17,469	\$	19,605	\$	20,213	\$ 16,06	9 9	209,896	\$	207,997	\$	1,899	1%	\$	246,525	\$ (36,629)	-15%
Subsidies		16,771		17,548		16,548		17,145		17,982	\$ 1	17,864		19,841		20,656		18,520		17,912	21,96	8	202,755		153,663		49,092	32%		180,038	22,717	13%
Vacancy Loss		(1,651)	)	(3,433)		(3,966)		(3,344)		(3,023)	\$	(2,320)		(23)		(5)		(2,555)		(4,715)	(26	3)	(25,298)		(6,060)		(19,238)	317%		(17,062)	(8,236)	48%
Other Revenue		71		151		41		5,096		101		219		1,172		(17)		1,366		135	52	4	8,859		2,289		6,570	287%		3,606	5,253	146%
TOTAL OPERATING INCOME	\$	34,309	\$	33,498	\$	33,071	\$	39,299	\$	34,625	\$ 3	35,817	\$	38,711	\$	38,103	\$	36,936	\$	33,545	\$ 38,29	8 \$	396,212	\$	357,889	\$	38,323	11%	\$	413,106	\$ (16,894)	-4%
OPERATING EXPENSES																																
ADMINISTRATIVE EXPENSES																																
Administrative Salaries & Benefits	\$	4,224	\$	4,347	\$	4,143	\$	4,016	\$	4,026	\$	4,438	\$	4,172	\$	4,303	\$	5,230	\$	5,582	\$ 5,21	.5   5	49,695	\$	38,032	\$	11,663	31%	\$	42,078	\$ 7,617	18%
Administrative Expenses		5,629		6,554		8,175		6,370		6,503		6,648		10,304		6,617		6,521		6,654	6,58	10	76,555		62,051		14,504	23%		64,817	11,737	18%
TOTAL ADMINISTRATIVE EXPENSES	\$	9,852	\$	10,901	\$	12,318	\$	10,386	\$	10,528	\$ 1	11,085	\$	14,476	\$	10,921	\$	11,751	\$	12,236	\$ 11,79	5 5	126,250	\$	100,083	\$	26,167	26%	\$	106,895	\$ 19,355	18%
UTILITIES	\$	2,892	\$	3,724	\$	3,706	\$	9,595	\$	2,285	\$	1,884	\$	9,038	\$	1,795	\$	1,788	\$	11,392	\$ 2,30	9 5	50,408	\$	59,398	\$	(8,991)	-15%	\$	56,485	\$ (6,077)	-11%
MAINTENANCE EXPENSES																																
Maintenance Salaries & Benefits	\$	2,387	\$	2,838	\$	2,761	\$	2,499	\$	3,656	\$	3,620	\$	3,964	\$	5,292	\$	4,174	\$	4,349	\$ 4,22	3   \$	39,763	\$	25,715	\$	14,048	55%	\$	39,695	\$ 68	0%
Maintenance Supplies		8		-		-		6		508		638		249		190		382		827	4,54	14	7,353		4,888		2,465	50%		625	6,728	1077%
Maintenance Contract		-		-		15,022		6,858		7,156		2,328		4,296		1,983		2,037		2,685	86	64	43,230		10,157		33,073	326%		17,954	25,277	141%
TOTAL MAINTENANCE EXPENSES	\$	2,395	\$	2,838	\$	17,783	\$	9,363	\$	11,320	\$	6,586	\$	8,510	\$	7,465	\$	6,593	\$	7,862	\$ 9,63	1 5	90,346	\$	40,761	\$	49,585	431%	\$	58,273	\$ 32,073	55%
TOTAL OPERATING EXPENSES	\$	15,139	\$	17,463	\$	33,808	\$	29,345	\$	24,134	\$ 1	19,556	\$	32,023	\$	20,181	\$	20,132	\$	31,489	\$ 23,73	5 5	267,004	\$	200,243	\$	66,761	756%	\$	221,653	\$ 45,351	20%
NET OPERATING INCOME	\$	19,170	\$	16,035	\$	(737)	\$	9,954	\$	10,491	\$ 1	16,262	\$	6,688	\$	17,922	\$	16,804	\$	2,056	\$ 14,56	3 5	129,208	\$	157,646	\$	(28,438)	-18%	\$	191,453	\$ (62,245)	-33%
NON-OPERATING REVENUES (EXPENSES)																																
Depreciation	١	(25,155)	ء ا	(25,155)	5	(25,155)	5	(25,155)	١	(25,155)	\$ 15	25,155)	\$	(25,155)	Ś	(25,155)	5	(25,155)	\$	(25,155)	\$ (25,22	2)	\$ (276,774)	1	(348,328)	Ś	71,554	-21%	١	(276,705)	\$ (69)	0%
Amortization Expense	ľ	(1,072.35)	1 '	(1,072)	٦	(1,072)		(1,072)	۱	(1,072)		(1,072)	Y	(1,072)	,	(1,072)		(1,072)	7	(1,072)	(1,07	1	(11,796)	١	(11,796)	,	1,554	0%	١	(11,796)	ý (03) (0)	0%
Interest Expense - Hard Debt		(13,064)		(11,474)		(1,072)		(12,236)		(12,226)		11,821)		(1,809)		(12,191)		(12,180)		(12,562)	(1,07		(132,004)	1	(127,824)		(4,180)	3%		(131,985)	(19)	0%
Interest Expense - Soft Debt		(5.049)		(5.049)		(5.049)		(5.049)		(5,049)	,	(5,049)		(5.049)		(5.049)		(5.049)		(5,049)	(5.04		(55,534)		(56.615)		1.080	-2%		(56.614)	1.080	-2%
Asset Management Fee		-	1	-		-															- ,,,,-	1	-	1			-	0%			-	0%
Incentive Management Fee		-		-		-		-		-		-		-		-		-		-	-		-		-		-	0%		-	-	0%
Extraordinary Maintenance		-		-		(2,160)		-		(2,704)		(220)		1,631		-		-		-	-		(3,452)	1	-		(3,452)	0%		-	(3,452)	0%
TOTAL NON-OPERATING REVENUES (EXP)	\$	(44,340)	) \$	(42,750)	\$	(44,502)	\$	(43,512)	\$	(46,206)	\$ (4	43,317)	\$	(41,454)	\$	(43,467)	\$	(43,456)	\$	(43,838)	\$ (42,71	.9) \$	(479,561)	\$	(544,562)	\$	65,001	-12%	\$	(477,100)	\$ (2,461)	1%
IET INCOME (LOSS)	\$	(25,170)	) \$	(26,715)	\$	(45,239)	\$	(33,558)	\$	(35,714)	\$ (2	27,055)	\$ \$	- (34,766)	\$	(25,545)	\$	(26,652)	\$	(41,782)	\$ (28,15	6)	\$ (350,353)	\$	(386,916)	\$	36,563	-9%	\$	(285,647)	\$ (64,705)	23%

#### Spoke on Coffman, LLC

#### Income Statement

#### For the Year Ending December 31, 2022 (Year-to-date November 30, 2022)

																							Y	ear-to-date			
	Ja	n-22	F	Feb-22	Mar-2	2	Apr-22	r	May-22	Ju	un-22	J	ul-22	Aug-22	:	Sep-22	(	Oct-22	N	Nov-22	Ye	ar-to-Date		Budget	V	ariance	%
OPERATING INCOME																											
Tenant Rental Income	\$	-	\$	-	\$	-	\$ -	\$	55,645	\$	67,732	\$	71,991	\$ 70,212	\$	69,718	\$	67,363	\$	68,751	\$	471,412	\$	407,125	\$	64,287	15.8%
Subsidies		-		-		-	1,801		21,729		31,538		27,279	29,058		29,552		31,802		31,826		204,585		181,055		23,530	13.0%
Vacancy Loss		-		-		-	-		(31,153)		(28,670)		(12,811)	(6,550)		(2,368)		1,238		-		(80,314)		(41,173)		(39,141)	95.1%
Other Revenue		0		0		0	249		1,700		1,289		1,132	687		575		264		274		6,171		5,464		706	12.9%
TOTAL OPERATING INCOME	\$	0	\$	0	\$	0	\$ 2,050	\$	47,921	\$	71,889	\$	87,591	\$ 93,407	\$	97,477	\$	100,667	\$	100,851	\$	601,854	\$	552,471	\$	49,382	8.9%
OPERATING EXPENSES  ADMINISTRATIVE EXPENSES																											
Administrative Salaries & Benefits	\$	-	\$	-	\$	-	\$ -	\$	1,161	\$	1,194	\$	1,260	\$ 1,647	\$	4,276	\$	4,424	\$	4,242	\$	18,203	\$	28,427	\$	(10,225)	-36.0%
Administrative Expenses		23		32		33	31		5,958		7,900		8,022	9,747		8,943		8,499		9,236		58,425		78,303		(19,878)	-25.4%
TOTAL ADMINISTRATIVE EXPENSES	\$	23	\$	32	\$	33	\$ 31	\$	7,118	\$	9,094	\$	9,282	\$ 11,394	\$	13,219	\$	12,923	\$	13,478	\$	76,628	\$	106,731	\$	(30,102)	-28.2%
UTILITIES	\$	-	\$	-	\$	-	\$ -	\$	3,829	\$	3,200	\$	4,115	\$ 11,991	\$	7,178	\$	7,274	\$	8,529	\$	46,116	\$	88,587	\$	(42,471)	-47.9%
MAINTENANCE EXPENSES																											l
Maintenance Salaries & Benefits	\$	-	\$	-	\$	-	\$ -	\$	5,215	\$	5,264	\$	6,104	\$ 7,012	\$	6,983	\$	7,004	\$	7,011	\$	44,593	\$	42,200	\$	2,393	5.7%
Maint Supplies		-		-		-	-		2,484		1,490		2,057	(4,370)		1,800		357		58		3,877		11,685		(7,808)	-66.8%
Maintenance Contract		-		-		-	-		1,492		509		2,669	1,211		12,466		2,961		9,458		30,767		27,981		2,785	10.0%
TOTAL MAINTENANCE EXPENSES	\$	-	\$	-	\$	-	\$ -	\$	9,191	\$	7,262	\$	10,830	\$ 3,854	\$	21,249	\$	10,323	\$	16,527	\$	79,236	\$	81,867	\$	86,678	105.9%
TOTAL OPERATING EXPENSES	\$	23	\$	32	\$	33	\$ 31	\$	20,138	\$	19,557	\$	24,227	\$ 27,239	\$	41,646	\$	30,519	\$	38,534	\$	201,980	\$	277,184	\$	14,105	5.1%
NET OPERATING INCOME	\$	(23)	\$	(31)	\$	(33)	\$ 2,019	\$	27,783	\$	52,332	\$	63,364	\$ 66,168	\$	55,831	\$	70,148	\$	62,317	\$	399,873	\$	275,287	\$	35,278	12.8%
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NON-OPERATING REVENUES (EXPENSES)																											1
Depreciation	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	(620,032)	\$	620,032	-100.0%
Amortization Expense		-		-		-	-		-		-		-	-		-		-		-		-		(19,220)		19,220	-100.0%
Interest Expense - Hard Debt		-		-		-	-		-		-		-	-		-		-		-		-		(22,812)		22,812	-100.0%
Interest Expense - Soft Debt		-		-		-	-		-		-		-	-		-		-		-		-		-		-	0.0%
Asset Management Fee		-		-		-	-		-		-		-	-		-		-		-		-		-		-	0.0%
Incentive Management Fee		-		-		-	-		-		-		-	-		-		-		-		-		-		-	0.0%
Extraordinary Maintenance		-		-		-	-		-		-		-	-		-		-		-		-		-		-	0.0%
Insurance Recovery Proceeds		-		-		-	-		-		-		-	-		-		-		-		-		-		-	0.0%
Other Non-Operating Revenue		-		-		-	-		-		-		-	-		-		-		-		-		-		-	0.0%
TOTAL NON-OPERATING REVENUES (EXPENSES)	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	(662,063)	\$	662,063	-100.0%
NET INCOME (LOSS)	\$	(23)	\$	(31)	\$	(33)	\$ 2,019	\$	27,783	\$	52,332	\$	63,364	\$ 66,168	\$	55,831	\$	70,148	\$	62,317	\$	399,873	\$	(386,777)	\$	697,341	-180.3%



# **Boulder County Housing Authority Key Performance Indicators**

#### **Definitions**

#### **Days Cash on Hand**

The number of days that available Cash can cover Average Daily Operating Expenses.

#### **Debt Service Coverage Ratio (DSCR)**

The ratio of Net Operating Income to Debt Service Payments (principal and interest). 1.2 is the industry standard benchmark for the DSCR. LIHTC Operating Agreements set minimum requirements for DSCR.

#### **Excess Cash on Hand**

The amount of Unrestricted Cash in excess of Accounts Payable.

#### **Excess Cash Ratio**

The ratio of Unrestricted Cash to Accounts Payable.

#### **Net Income**

Total Revenues less Total Expenses (both Operating and Non-Operating Revenues and Expenses).

#### **Net Operating Income**

Total Operating Revenues less Total Operating Expenses (only Operating Revenues and Expenses).

#### **Operating Reserves**

Cash Reserves required in accordance with each LIHTC entity's Operating Agreement to cover Operating Expenses and Debt Service Payments in the event these obligations may exceed Operating Revenues. Withdrawals by the managing member are subject to the special member's approval.

#### % (Percent) of Budgeted Net Tenant Rental Income Received

Net Rent Received as a percent of Average Monthly Budgeted Net Rent.

#### Per Unit/Per Annum Operating Expenses (PUPA)

Total Annualized Operating Expenses per Property Unit.

#### **Quick Ratio**

The ratio of Unrestricted Cash to Current Liabilities (Accounts Payable and Oher Debts Currently Payable).

#### **Unrestricted Cash**

Unrestricted cash is available for paying operating expenses. Unrestricted cash does not include cash required to be held as operating reserves and replacement reserves

# BCHA Executed Contracts October 19, 2022 - January 20,2023

\*Not in previous packet due to issues in Sharepoint

<b>Date Executed</b>	Contractor Name	Description	<b>Contract Amount</b>	Term Start Date	Term End Date
1/17/23	Colorado Moisture Control	SOQ 7373-22 provide as-needed roofing and gutter/downspout installations, repairs and gutter cleaning to buildings owned by Boulder Housing Authority.	\$ 50,000.00	1/1/2023	12/31/2023
1/13/2023	Accent Painting	Continuing services contract for painting services	\$ 47,924.00	1/1/2022	12/31/2022
1/12/2023	Roof Works, Inc.	SOQ 7373-22 provide as-needed roofing and gutter/downspout installations, repairs and gutter cleaning to buildings owned by	\$ 250,000.00	1/1/2023	12/31/2023
1/3/2023	Habitat for Humanity	Fund Agreement to create nine new affordable housing units that support home ownership for low income people. Spirit of ARPA Fund Agreement	\$ 800,000.00	11/1/2022	12/31/2024
12/16/2022	Western Disposal, Inc.	Trash, Recycling and Composting Services at Eagle Place, Catamaran Court, Bloomfield Place, Casa de la Esperanza, Mountain Gate, Hillside, Regal One/Two/Square, Lilac Place,	\$ 148,866.00	1/1/2023	12/31/2023

12/13/2022	Boulder County Housing Authority	Housing Pipline Fund Agreement - ARPA	\$ 9,239,342.00	11/1/2022	12/31/2025
12/12/2022	Boulder County Housing Authority	IGA: Family Self-Sufficiency Program (FSS) Amendment to extend time and add funds for 2023	\$ 41,669.00	1/1/2023	12/31/2023
12/12/2022	Drexel Barrell and Co	Prepare ALTa Survey Land title for WC 9%	\$ 9,250.00	11/1/2022	10/31/2023
12/9/2022	Farnsworth Group	Perform mechanical engineering to install HVAC and boilers at 6 properties across BCHA properties	\$ 49,999.00	11/1/2022	10/31/2023
12/7/2022	Apex Companies	Updated Phase I ESA for Willoughby Corner, Lafayette, CO for Phase IA and IB	\$ 9,999.00	7/1/2022	6/30/2023
11/30/2022	Boulder County Housing Authority	IGA: Family Self-Sufficiency Program (FSS) Amendment to add 3.5% for 2022	\$ 1,281.00	12/1/2022	12/31/2022
11/29/2022	Boulder County Housing Authority	IGA: Housing Stabilization Program, Damage Mitigation, Landlord Assurance Fund and Coffman Vouchers	\$ 2,063,945.00	1/1/2023	12/31/2023
11/17/2022	Colorado Security Services, LLC	On-call security services	\$ 9,999.00	1/1/2022	12/31/2022

11/9/2022	Boulder Housing Partners	provide Family Self-Sufficiency (FSS) services to Woodlands residents (training, educational and	\$	11,000.00	1/1/2023	12/31/2023
727	0 1 1 1	ζ,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , ,	
11/2/2022	Boulder County Housing Authority	IGA: Amendment to add additional \$100K for Coffman Vouchers	\$	100,000.00	6/1/2022	12/31/2022
11/1/2022	Native Edge Associates	Snow removal at BCHA properties in Longmont, Niwot, Boulder, and Lyons.  Add Spoke on Coffman garage and residential	\$	68,755.50	10/1/2022	9/30/2023
11/1/2022	Native Euge Associates	residential	7	08,733.30	10/1/2022	3/30/2023
10/28/2022	Prisma International	General Contracting	\$	250,000.00	10/1/2022	9/30/2023
10/28/2022	CTL Thompson, Inc	Perform geotechnical services at Willoughby Corner		-	1/1/2023	12/31/2023
10/25/2022	CoCal Landscaping Services	Snow removal at BCHA properties in Louisville and Lafayette	\$	366,762.00	9/30/2022	10/1/2023
*10/4/2022	Tough Stuff Contracting	Repair deck/stairs at Sagrimore and install fence at TV	\$	25,000.00	10/1/2022	9/30/2023
*9/10/2022	Flatirons, Inc.	ALTA Survey for Spoke on Coffman	\$	8,500.00	7/1/2022	12/31/2022





# BCHA Board Meeting

2022 BCHA Accomplishments Presentation January 31, 2023

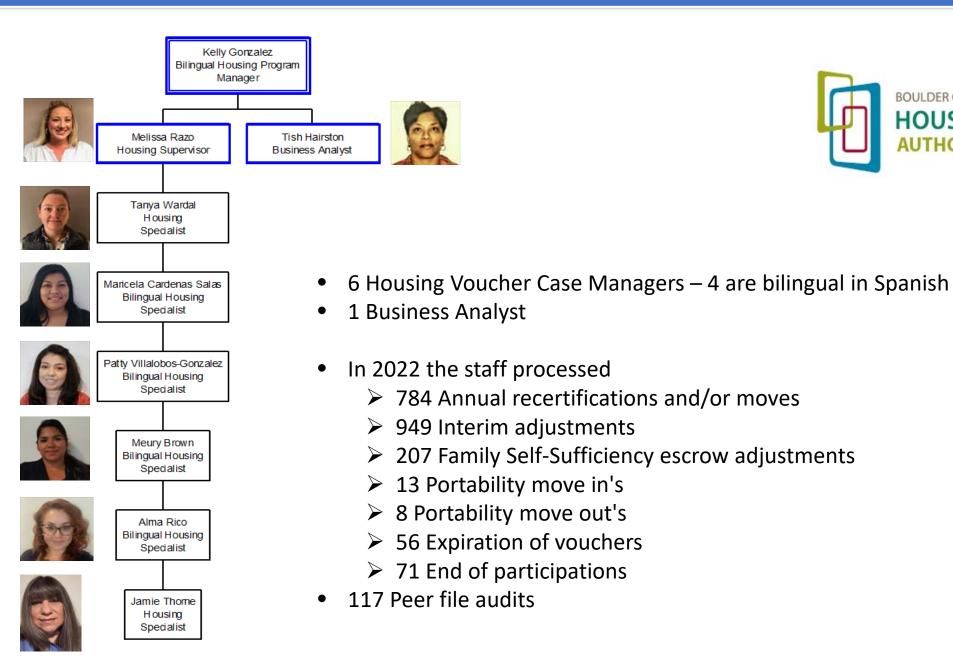
- ➤ BCHA Housing Choice Voucher Team
- BCHA Housing Choice Voucher Program
- BCHA Portfolio
- > BCHA Development Team
- BCHA Development The Spoke on Coffman
- BCHA Development Willoughby Corner
- ➤ BCHA Development Eagle Place & Casa de la Esperanza

- ➤ BCHA Development additional properties
- ➤ BCHA Development Community Involvement
- > BCHA Property Management & Leasing
- BCHA Facilities and Maintenance
- ➤ BCHA Fair Housing and Compliance Team Overview
- > BCHA Reasonable Accommodations
- > Team Building celebration and Kudos

## **BCHA Housing Choice Voucher Team**

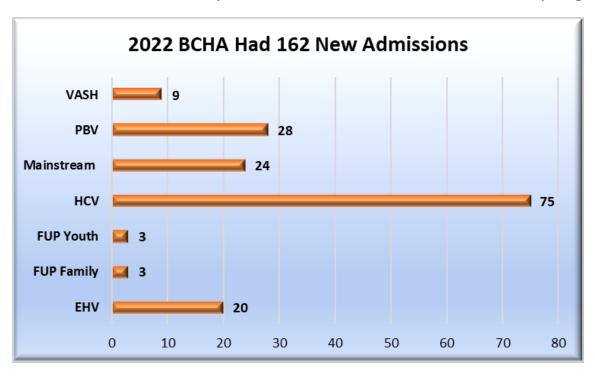
**BOULDER COUNTY** HOUSING

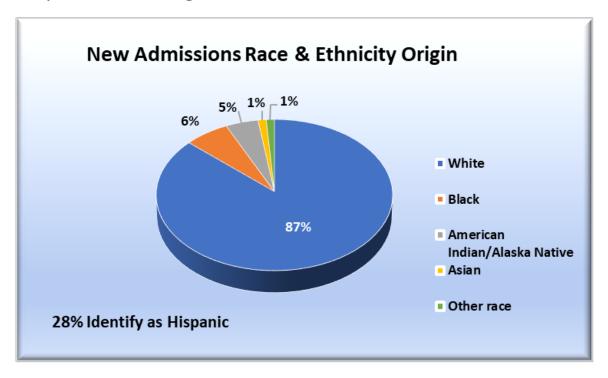
**AUTHORITY** 



## **BCHA Housing Choice Voucher Program**

- In December of 2021 BCHA received 773 application for the Housing Choice Voucher Lottery List
- In the Spring of 2022 staff conducted the lottery on three occasions pulling 342 numbers and conducting five group eligibility intake meetings at various county locations
- From January to December 2022 the voucher program experienced 9% growth from 846 households to 931

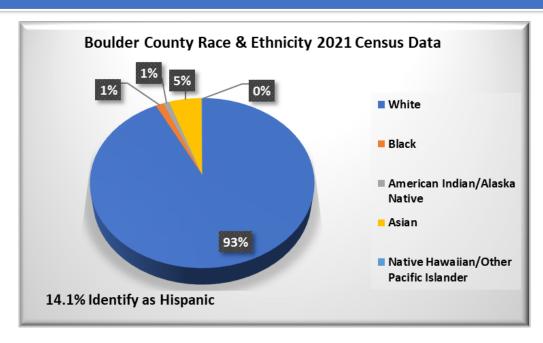




- Average annual household income: \$19,119
- Average housing assistance payment: \$1,123
- Average tenant rent portion: \$388

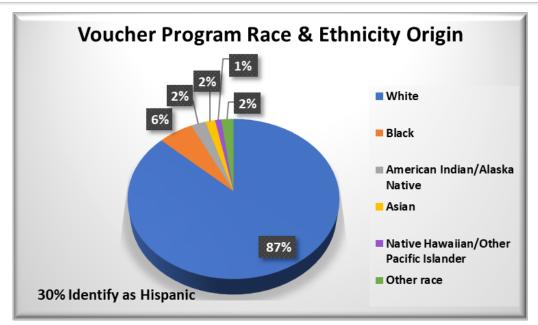
- 50% of households are single individuals
- 41% of households have one or more children in the home
- 35% of households are elderly
- 36% of households are disabled

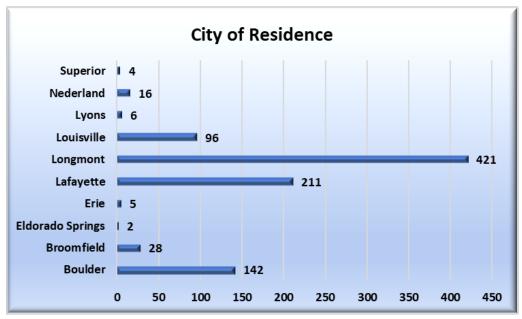
# BCHA Housing Choice Voucher Program 2022 Statistics



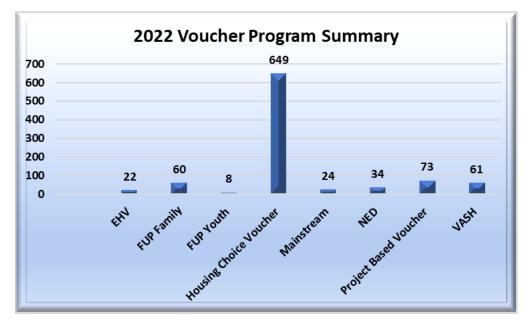


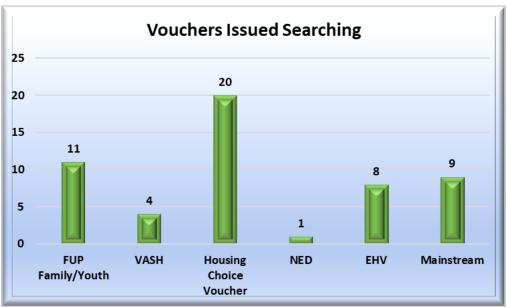
- 11% of households are enrolled in Family Self-Sufficiency
- 33% of households are elderly
- 36% of households are disabled
- 45% of households have one or more children in the home
- Average annual household income: \$20,845
- Average housing assistance payment: \$1148
- Average tenant rent portion: \$428





# BCHA Housing Choice Voucher Program Program Summary & Upcoming Items





- 2022 Year to date actual expenses: \$11,891,628
- Reasons households exited the program in 2022:
  - Deceased
  - Drug use meth contamination
  - Noncompliance program requirements
  - Paying full rent/successful completion
  - Purchased home
  - > Voluntary

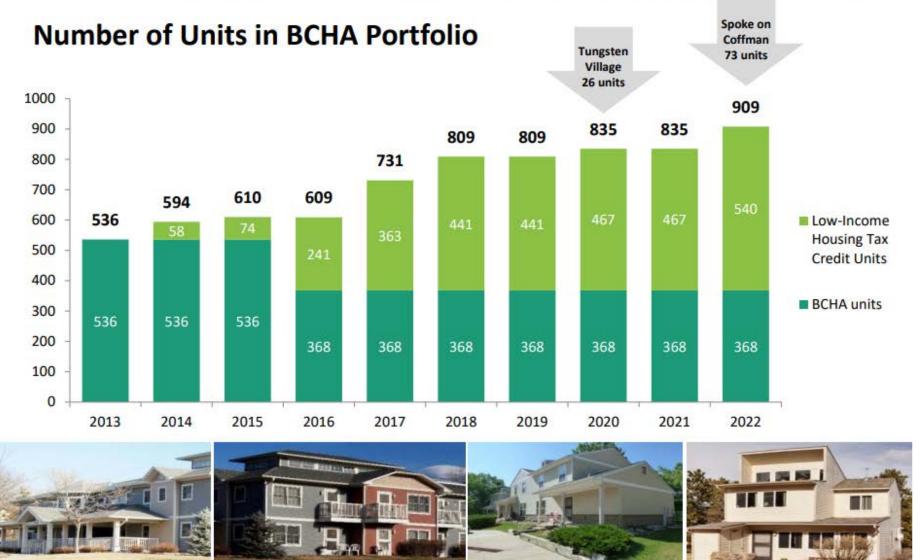
## Upcoming Activities:

- Housing Choice Voucher Lottery opening
  - February 8, 2023, 8:30 a.m. 4:30 p.m.
- HUD renewal funding expected by April Historic funding increases
  - 10% contract renewals
  - 15% administrative fees
  - 32% increase to mainstream voucher renewals
- Funding opportunities
  - \$30 million dollars for FUP program
  - \$50 million dollars for VASH program









## **BCHA Development Team**



Norrie Boyd



Molly Chiang



Lauren Cely



Tanya Jimenez



Christy Wiseman

- > Expanded team with 2 new Developers!
- ➤ Added a Deputy Director!
- ➤ Completed construction of The Spoke on Coffman, including 73 residences, BCHA office space, 262-space parking garage for BCHA/LDDA/BoCo/Spoke residents, and a café
- > Fundraising in 2022
  - ➤ Applied for 10 competitive grants
  - ➤ Awarded \$90M in funding for affordable housing
- ➤ Rezoning and PUD approval for Willoughby Corner
- > Secured water rights for 400 units of affordable housing
- ➤ Worked with other agencies to enrich developments including RTD, Mobility for All, Lafayette Senior Advisory Board, CU Boulder Masters of the Environment program

# BCHA Development THE SPOKE ON COFFMAN – Construction timelapse video





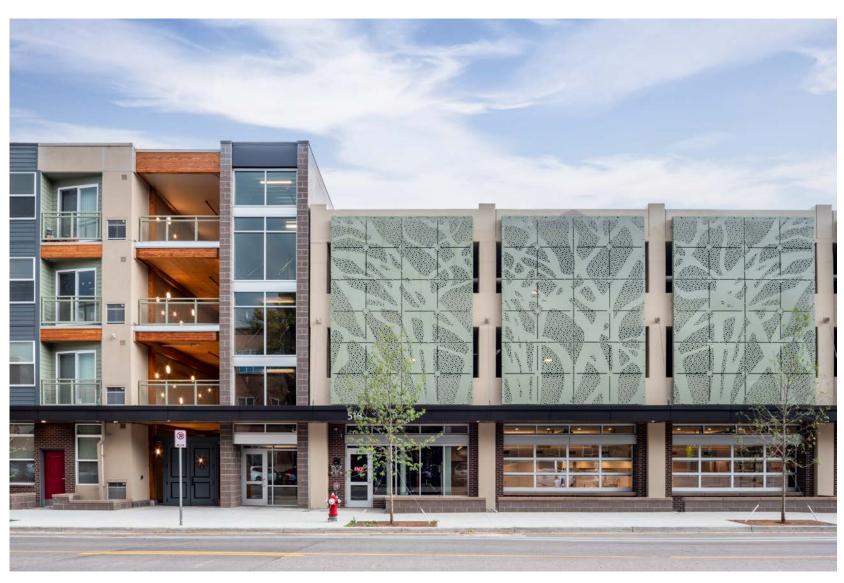
# BCHA Development THE SPOKE ON COFFMAN



Groundbreaking: Aug 2020 Completed: March 2022







# BCHA Development THE SPOKE ON COFFMAN













# BCHA Development WILLOUGHBY CORNER



HOME IN THE NEIGHBORHOOD







# BCHA Development EAGLE PLACE & CASA DE LA ESPERANZA



















## **BCHA Development COMMUNITY INVOLVEMENT & CELEBRATION**



















# **SUSTAINABILITY & COMMUNITY RESILIENCY STRATEGIES FOR WILLOUGHBY CORNER**

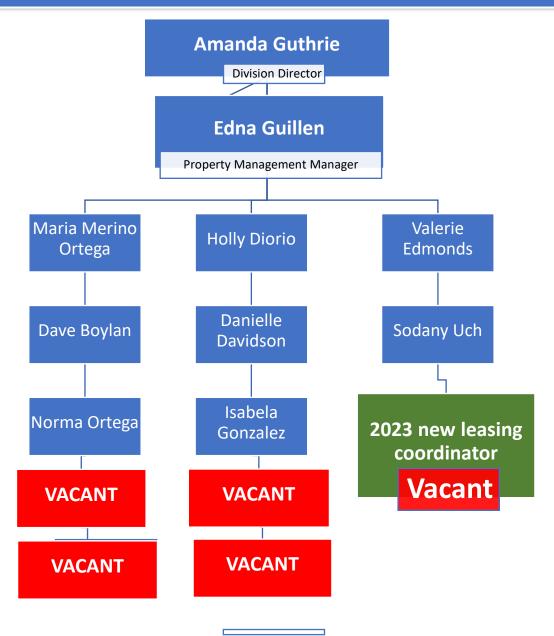
PREPARED FOR BOULDER COUNTY HOUSING AUTHORITY
BY THE MASTERS OF THE ENVIRONMENT
URBAN RESILIENCE AND SUSTAINABILITY CLINIC



Natalia Carminelli, Lucy Ehrenclou, Alex Giles, Maddy Nesbit, Kiana Seto, Kayli Skinner 2 0 2 2



# **BCHA Property Management & Leasing**



# Highlights of 2022

- Marshall Fire Response-
  - Relocated and evacuated 356 households
  - Requested and received regulatory waivers from investors and LIHTC program provide
  - Provided housing to 7 households affected by the Marshall Fire in BCHA units





- Number of new move in's into BCHA properties in 2022 184
- Includes Spoke Lease up leased up 73 units ahead of schedule despite construction delay of 1 month
- Number of recertifications completed 622 LIHTC, RD, HOME & MF

- Resumed annual inspections 5/2022
- PM & Maintenance Staff completed 654 inspections between May-December.
- ERAP received for BCHA residents- \$453,584.37
- 56 referrals to supportive services created/requested to support residents not already assigned to CM services
- Added supervisor structure and removed recerts from PM to allow PM to focus on rent collection, lease compliance and housing stability



## **BCHA Property Management & Leasing**

# **Looking forward to 2023 Challenges and Opportunities**

## **Challenges**

- Hiring PM staff- requisitions have been open since August of 2021, and still have 5 open positions
- Sunset of ERAP- BCHA tenants received just under 500k in rental assistance, and as this support ends, need to work closely with services to ensure households who received assistance can remain stably housed in absence of assistance
- Annual Inspections- resulting in housekeeping issues, indicative of the impact of COVID-19 on vulnerable households
- Regulatory requirements limiting occupancy- Casa & AW

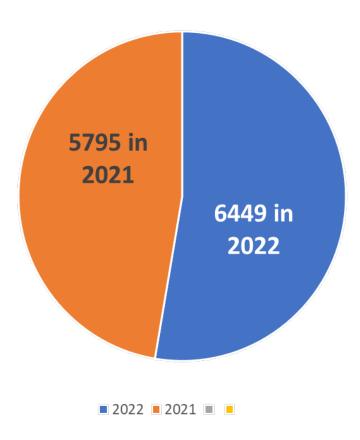


## **Opportunities**

- Hiring and continuing to retain qualified staff
- Focus on rent collection, and keeping households stably housed post ERAP
- Increasing revenue to portfolio through modest rent increases
- Filling vacancies- work through regulatory issues
- Complete annual inspections at all properties including warranty inspections at the Spoke
- Continue to evaluate opportunities for possible disposition of older scattered site properties

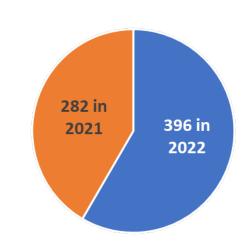
## Fiscal Year 2021 and 2022 Facilities Maintenance Teams Work Orders

## Work orders completed

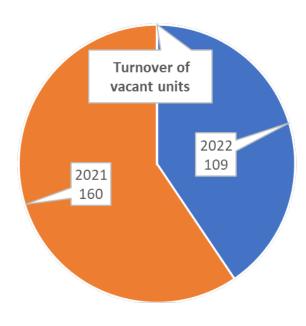


2021 - Annual inspections – 0





#### **Unit Turnovers**



2022 – Annual Inspections - 654

# BCHA Property Maintenance Snow Removal Events

#### 2021

averaged 15 snow events all year in Nederland

2022

averaged 16 snow events with one snowmageddon



## BCHA Facilities Maintenance Teams UNIT TURN



**BEFORE UNIT TURN** 





This unit is in Nederland at the Beaver Creek community. The unit turn teams work on this unit included; new countertops, cabinets in the kitchen and restroom, new appliances, painting and lighting. This was a great team effort that showcases the team's determination to increase the quality of the living space for future tenants. This represents the pride this team takes in all the unit turns

**AFTER UNIT TURN** 

### BCHA Facilities Maintenance Teams CAPITAL IMPROVEMENTS

#### LIHTC PROPERTY UPGRADES

- Josephine Commons; Sidearm rebuild
- ❖ Josephine Commons; Fire lane asphalt repairs
- ❖ Aspinwall; Playground Drainage
- ❖ Aspinwall Asphalt rehab
- **❖** Kestrel EV stations
- ❖ Interior Painting at Kestrel Senior Building

#### **BCHA OWNED PROPERTY UPGRADES**

- ❖ 821 E. Cleveland; deck and fence replacement
- ❖ 1353 Emery St.; Driveway replacement
- ❖ 1585 Sagrimore; Deck and Fence replacement
- Lilac; Roof repairs
- Catamaran Fence reinstall

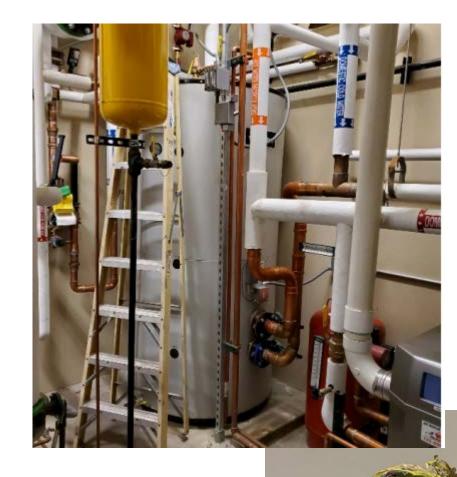
#### **SUSTAINABLITY UPGRADES**

- ❖ Mountain Gate 6 new water heaters and furnaces
- ❖ Boiler Upgrade at Catamaran court
- Josephine Commons; Sidearm rebuild

## BCHA Facilities Maintenance Teams CAPITAL IMPROVEMENTS LIHTC BEFORE AND AFTER

#### **Josephine Commons**

Josephine Commons is a senior property with 76 units in a three-story building. The facility is approximately 76,000 sf. with a commercial kitchen and common spaces. The Boiler Sidearm (storage tank) provides water to water heat exchangers that transfer the heat from the boiler water to the domestic hot water system and the commercial kitchen. The sediment in the water has slowly been deteriorating the interior of the tank. Staff are also seeing buildup in the infrastructure of the boiler systems and sediments on the user's side. By taking proper precautions and replacing this before it fails, we ensured to provide hot water to this building.





# BCHA Facilities Maintenance Teams CAPITAL IMPROVEMENTS LIHTC BEFORE AND AFTER

### ASPINWALL PLAYGROUND

The playground for this community is at the bottom of a drainage area. The playground area was installed with a foot of play mulch and a water barrier underneath, this created a mold and fungus in the mulch. All of the mulch and soil were removed, proper drainage was installed, and a new surface area was added. This repair resolved the issue of standing water and fungi in this playground.



Mar 28, 2022 1:55:02 PM

799 Excelsior Place

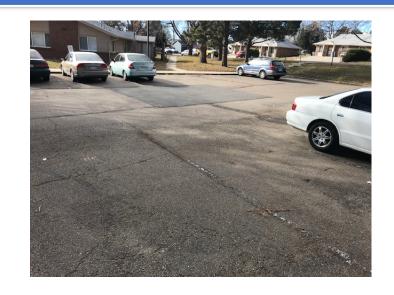
Lafayette

Colorado

## BCHA Facilities Maintenance Teams CAPITAL IMPROVEMENTS LIHTC BEFORE AND AFTER

### LAFAYETTE VILLA WEST ASPHALT REHAB

The Villa West I. development is located in Lafyette Co. Built in 1982. This location Consist of 5 bldgs. with 28 units The failing asphalt parking lot and roadway in this area is approximately 14,000 sq. feet. This was a major undertaking to have the existing asphalt removed, replaced and striped. This upgrade was a great success and added safety for the resident's daily use.







#### **BCHA Fair Housing and Compliance Team Overview**

The BCHA Compliance Team was created in 2018 to be able to provide support for the many site audit request that BCHA receives each year. As BCHA continues to build more tax credit units, the audit requests continue to rise, and the scope of work continues to evolve. The Compliance Team works closely with the Development Team, Property Management Team, Housing Choice Voucher Team and Maintenance Team.

# Compliance Team Domingo Garza, Compliance Manager



Jessica Spurr
Compliance Supervisor (LIHTC)



Layla Stewart
Compliance Supervisor (Federal Programs)



David Burrola
Compliance Coordinator (LIHTC)



Isabel Tarr
Compliance Coordinator (Federal Programs)

#### Highlights of 2022

- Completed compliance activities in house for all 73 new applicants for The Spoke on Coffman
  - This property's funding source was complex: HOME funds, CDBG-DR funds, and Project Based Voucher (PBV).
  - Some units had all three funding sources layered in the unit. This makes compliance complicated because each funding sources have different rules and regulations, and additionally different covenants and agreements.
  - With this complexity of funding sources, the compliance team approved eligibility of all move-ins and then submitted these files to our investor.
  - The investor will review the new move-ins. Of all the 73 new move-ins reviewed, only a couple of minor corrections were needed.
  - The Spoke had its first monitoring request from the State of Colorado for the CDBG-DR assisted units. The were no findings.
  - We appreciate the hard work of the Property Managers for the lease-up at The Spoke!

### Highlights of 2022

- Added 2 more staff members. The Compliance Team now has 4 members with their Housing Credit Certified Professional (HCCP) credential
- Audit requests have increased in 2022 and this trend will continue in 2023
  - This year we added more staff, and the Compliance Team was able to conduct more internal file audits. This minimizes liability and increases productivity of staff.
  - In 2022 we had over 20 audits and onsite reviews request from 8 different funding sources.
- BCHA hosted a "Fair Housing and Compliance" training, thanks to Colorado Housing and Finance Authority (CHFA)
- Assisted in review and preparation of Willoughby Due Diligence
- Federal Programs: this includes USDA Rural Development, HUD Multifamily, Project Based Vouchers (PBV) and Housing Choice Vouchers (HCV)
  - With more staff, the Compliance Team has started to put the foundation to conduct more internal audits, have a robust Tenant Selection Plan and to provide more assistance to the Property Managers of these properties

#### **BCHA Compliance Team Overview**

### Challenges for 2023:

- The increase in funding sources also increases the onsite unit inspections.
  - For example: The Spoke will have unit inspections from the City of Boulder for the HOME funds, the State of Colorado for CDBG-DR funds, Citibank (lender), and Enterprise (investor).
  - This happens at all our new tax credit units for at least 15 years
  - BCHA sees a need to streamline the unit inspections so that each of these agencies accept each others' inspections.
  - This would greatly minimize the intrusion of our residents and allows them to enjoy their privacy.



# "Kudos to everyone involved for having great files that did not require any corrections after the first review."

Kristen Beard, Red Stone Equity re: Josephine Commons 2023 Annual Tenant File Review

#### **BCHA** Reasonable Accommodations



A reasonable accommodation may be requested by Boulder County Housing Authority (BCHA) applicants, tenants and voucher program participants to ensure equal access by people with disabilities to its programs and activities. Reasonable Accommodations may include but are not limited to accommodations or modifications which are necessary for a person with a disability to apply for housing assistance; use, enjoy and maintain a dwelling, including public and common use spaces; and attend meetings.

An "accommodation" is a change in rules, policies, or procedures.

A "modification" is a structural change to a unit or public common area.

Tenant may bear some responsibility for the costs associated with a reasonable modification.

There must be an identifiable relationship between the requested accommodation and the individual's disability, and the request must be necessary to improve the effects of the disability and provide the person with the disability an equal opportunity to use or enjoy the program.

In 2022 the Reasonable Accommodation Committee, which is made up of six employees met twice a month and reviewed **134 requests** for accommodations or modifications to units and services. On average the committee receives 11 requests a month. July was the highest month for the committee in 2022 when 21 requests were reviewed.

22% of the requests in 2022 were for exceptions to BCHA's pet policy for emotional support or service animals. 40% of the requests in 2022 were related to BCHA's housing choice voucher program.











A well-earned Team building celebration of our accomplishments in 2022.

The BCHA team shared Lunch and bowling together.













maintenance marshall jimmy boulder molly shout miranda staff carlene county helping property team norrie david community hvac services kudos human amanda staff carlene team ed domingo norrie david services bear michelle kelly resider fire, lauren voucher spoke housing accounting development edna managers

hhs maria development edna managers

hhs maria development edna managers

layla a always hcv compliance teamwork valerie