



Information Technology Department

East Wing Courthouse • 2025 14th Street • Boulder, Colorado 80302 • Tel: 303.441.3920
Mailing Address: PO Box 471 • Boulder, Colorado 80306 • www.bouldercounty.org

DATE: February 6, 2024
TO: Courtney Gabriel, Purchasing Manager
Ashley Stolzmann, Board of County Commissioners
Marta Loachamin, Board of County Commissioners
Claire Levy, Board of County Commissioners
FROM: Paul Jannatpour, Information Technology Director
SUBJECT: Waiver of Bid Requirements for ConvergeOne

Executive Summary:

Information Technology requests a waiver of the bid requirements for ConvergeOne, our current reseller for Cisco, Duo, VMware, PureStorage, and A10. The National Association of State Procurement Officials (“NASPO”) has negotiated with ConvergeOne for favorable pricing and products on behalf of state and local governments and the county may take advantage of those terms and pricing.

We anticipate ongoing purchases from ConvergeOne for these and other services.

Total amount not to exceed \$5,675,000 over the course of five years, with no single year exceeding \$1,135,000.

Action Requested:

Waive the formal bidding process for software procured through ConvergeOne as a Participating Entity under NASPO Master Agreement AR3227 and the State of Colorado Participating Addendum #172938.

Approvals:

Courtney Gabriel, Purchasing Manager Courtney Gabriel Date February 7, 2024
Paul Jannatpour, IT Director Paul Jannatpour Date February 7, 2024

_____- Receipt acknowledged by the Clerk to the Board of County Commissioners

Chair, Board of County Commissioners

Date

Certificate Of Completion

Envelope Id: BB569CD0AA33494E873EB9E67F2F7192	Status: Sent
Subject: Complete with DocuSign: 2024 ConvergeOne Bid Waiver.pdf	
Type of Document: Other	
Department/Office: Information Technology	
Source Envelope:	
Document Pages: 2	Signatures: 2
Certificate Pages: 2	Initials: 0
AutoNav: Enabled	Envelope Originator: Paul Jannatpour 2025 14th St Boulder, CO 80302 pjannatpour@bouldercounty.org IP Address: 97.107.70.41
Enveloped Stamping: Enabled	
Time Zone: (UTC-07:00) Mountain Time (US & Canada)	

Record Tracking

Status: Original 2/7/2024 9:53:35 AM	Holder: Paul Jannatpour pjannatpour@bouldercounty.org	Location: DocuSign
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Signer Events

Signer Events	Signature	Timestamp
Paul Jannatpour pjannatpour@bouldercounty.org Director, Boulder County IT Boulder County Security Level: Email, Account Authentication (None)	<i>Paul Jannatpour</i> Signature Adoption: Pre-selected Style Using IP Address: 97.107.70.41	Sent: 2/7/2024 9:55:57 AM Viewed: 2/7/2024 9:56:06 AM Signed: 2/7/2024 9:56:12 AM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Courtney Gabriel cgabriel@bouldercounty.org Purchasing Manager Boulder County Security Level: Email, Account Authentication (None)	<i>Courtney Gabriel</i> Signature Adoption: Pre-selected Style Using IP Address: 72.42.84.86	Sent: 2/7/2024 9:56:13 AM Viewed: 2/7/2024 10:55:31 AM Signed: 2/7/2024 10:56:13 AM
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Electronic Record and Signature Disclosure:
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Matthew Ramos 38095@bouldercounty.org Clerk to the Board Boulder County Security Level: Email, Account Authentication (None)		Sent: 2/7/2024 10:56:14 AM
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Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Ashley Stolzmann
37477@bouldercounty.org
Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events	Status	Timestamp
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Intermediary Delivery Events	Status	Timestamp
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Certified Delivery Events	Status	Timestamp
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Carbon Copy Events	Status	Timestamp
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Sharon Prado

sprado@bouldercounty.gov

Security Level: Email, Account Authentication
(None)

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

David Arlington

darlington@bouldercounty.org

Security Level: Email, Account Authentication
(None)

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent

Hashed/Encrypted

2/7/2024 9:55:57 AM

Payment Events	Status	Timestamps
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