

Boulder County Procurement

Downtown Courthouse • 1325 Pearl Street • Boulder, Colorado 80302 • 303.441.3525 Mailing Address: P.O. Box 471 • Boulder, Colorado 80306 • www.bouldercounty.gov

RFP ANALYSIS AND RECOMMENDATION

Requesting Department: Sheriff's Office

RFP Title: Subscriber Radio Replacement for the Boulder

County Sheriff's Office

RFP No.: 058-24

RFP Opening Date: May 3, 2024

No. of Vendors Contacted: 458

No. of Minority Owned, Women Owned,: 117

Disadvantaged, Veteran Owned Vendors Contacted

This RFP has been posted in accordance with County Policy.

Evaluated by:

Brian Zierlein, Division Chief, Support Services, Sheriff's Office Christopher Rodgers, Radio Shop, Electronics Specialist, Sheriff's Office David Sittner, Communications Technician, Radio Shop, Sheriff's Office Jason Oehlkers, Division Chief, Operations, Sheriff's Office Joel Fundaro, Operations Deputy, Operations, Sheriff's Office Scott Whitehead, Communications Supervisor, Radio Shop, Sheriff's Office Stephen Meer Volunteer, Sheriff's Office

Bid Responses:

Company Name	Total Cost	
CNC Technical Services, LLC, 1585 E 66th Ave, Denver, CO 80229	\$1,880,057; no infrastructure for GPS location over LMR	
L3Harris Technologies, Inc., 221 Jefferson Ridge Pkwy Lynchburg, VA 24501	\$2,230,950; no infrastructure for GPS location over LMR	
Motorola Solutions, Inc., 7237 Church Ranch Blvd., Ste 406, Westminster, CO 80021	\$3,036,357; meets all requirements, all-inclusive costs including additional options	
Radio Resource, Inc., 12701 W 42nd Ave, Wheat Ridge, CO 80033	\$1,319,800; no infrastructure for GPS location over LMR, no removal and installation services	
Red Dog Radios, LLC, 685 S Arthur Ave, Unit 2A, Louisville, CO 80027	\$1,123,149.00; no mobile radios offered, no infrastructure for GPS location over LMR	
The Pager Clinic, LLC, 621-C Innovation Cir, Windsor, CO 80550	\$1,786,630.55; no infrastructure for GPS location over LMR or other infrastructure support. BoCo would need to build it out themselve	
Triple C Communications, 96 Inverness Dr East, Ste C, Englewood, CO 80112	\$1,555,722; no infrastructure for GPS location over LMR	

Recommendation:

The evaluation committee recommends awarding RFP-058-24, Subscriber Radio Replacement for the Boulder County Sheriff's Office, to Motorola Solutions, Inc., based on the evaluation criteria presented in the RFP.

Motorola Solutions, Inc., is the only vendor who was able to meet all the requirements of the RFP, and the only vendor who could provide capability and infrastructure for GPS location over LMR in a single ecosystem.

Contract Required: ☑ Yes	□ No		
Contract Amount: Not-to-exceed \$3,500,000			
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Department	/ Date		
I certify this RFP has been conducted in accordance with Boulder County policy. Procurement makes no representation regarding the evaluations or recommendations contained in this analysis.			
 Procurement	/ 		
	Date		
Comments:	/		
	Chair, Board of Commissioners	Date	
Attest:			
	Clerk to the Board	Date	
Date of Board Action:			